

## SECTION VII – COST TABLES

### A. INTRODUCTION

**ATTACHMENTS IN THIS SECTION SHALL NOT CONTAIN ANY COST FIGURES UNTIL SUBMITTED WITH THE BIDDER'S FINAL PROPOSAL. FOR THE FINAL PROPOSAL, ALL COST INFORMATION MUST BE SEPARATELY SEALED AND IDENTIFIED.** (Refer to Section VIII - Proposal Format).

The evaluation of solution costs will be based on the lowest total estimated net cost to the State as calculated according to the methodology in this section. It includes an escalation rate and adjustments as they specifically relate to the products and services to be obtained. Bidders must **itemize all costs, excluding taxes**, associated with their Final Proposal solution for the VoteCal Statewide Voter Registration System. The costs must include all proposed hardware, software, and services to be provided.

### B. PAYMENT TERMS

Payment terms for VoteCal will be based on deliverables that have been accepted in writing by SOS. In cases where deliverables have been grouped together, payment will be made when all deliverables in that group have been completed and accepted. In no event will payment be made for a deliverable until the prior project phase has been completed and accepted. SOS will make payments to the Bidder only once a month for those deliverables that have been submitted to SOS for approval in writing and for which written acceptance/approval has been received during the previous month with a 10% withhold. The 10% withhold is payable upon successful completion and SOS acceptance of the implementation at the conclusion of Phase VII.

SOS has an approved Feasibility Study Report (FSR) for the VoteCal Statewide Voter Registration System, including \$35,000,000 for system development and implementation. The Bidders Final Proposals, including the central implementation components of the optional VoteCal EMS if proposed by the bidder, must not exceed this approved amount. (This is the sum of Cost Table VII.1, Line (A) and Cost Table VII.10, Line (A).) Copies of the FSR can be found in the Bidder's Library.

#### 1. VoteCal System Schedule of Deliverable Payments

Bidder will be paid a percentage of the total VoteCal System development and implementation cost (Cost Table VII.1) for completion and acceptance of deliverables according to the schedule below.

VOTECAL SYSTEM – SCHEDULE OF DELIVERABLE PAYMENTS		
Deliv #	Deliverable Description	% of Total Cost
<b>PHASE 0 - ONGOING PROCESS TASKS AND DELIVERABLES</b>		
<i>These deliverables are ongoing throughout the VoteCal System development and implementation project and, therefore not separably payable.</i>		
0.1	Project Control and Status Reporting	
0.2	Maintain and Update Project Plans (as appropriate)	
0.3	Weekly Project Management Reports and Attend Weekly Project Meetings	

<b>VOTECAL SYSTEM – SCHEDULE OF DELIVERABLE PAYMENTS</b>		
Deliv #	Deliverable Description	% of Total Cost
0.4	Attend Project Meetings with Key Business Users, County Users, County EMS Vendors, Other State Agencies & SOS Management (as required)	
0.5	On-Going Issues Management and Risk Tracking	
0.6	Written Monthly Project Status Reports	
0.7	Weekly Change Control Meetings	
<b>PHASE I - PROJECT INITIATION AND PLANNING</b> <i>Deliverables in this phase are not separably payable. Payment will be made upon successful completion of the entire phase, including SOS acceptance of all deliverables.</i>		
1.1	VoteCal System Project Management Plan and Schedule	
1.2	Communications Plan	
1.3	Quality Assurance Plan	
1.4	VoteCal Software Version Control and System Configuration Management Plan	
1.5	VoteCal System Issue Management Plan	
1.6	VoteCal System Change Control Plan	
1.7	VoteCal System Risk Management Plan	
1.8	VoteCal System Organizational Change Management Plan	
1.9	VoteCal Requirements Traceability Matrix & Gap Analysis Plan	
1.10	VoteCal System Project Kick-Off Meeting	
1.11	Ongoing Project Tasks	
1.12	Final Report for Phase I	
Phase Completion		5.000%
<b>PHASE II – DESIGN</b> <i>Acceptance and payment of some deliverables in this phase are contingent upon prior completion and acceptance of other deliverables where indicated below. The total of all deliverables in this phase is worth 18% of the total VoteCal System development and implementation cost.</i>		
2.1	VoteCal System Requirements Specification	0.900%
2.2	VoteCal System Functional Specification <i>(requires prior acceptance of deliverable 2.1)</i>	1.800%
2.3	VoteCal System Detailed System Design Specifications <i>(requires prior acceptance of deliverable 2.2)</i>	3.600%
2.4	VoteCal System Standard Report Specifications <i>(requires prior acceptance of deliverable 2.2)</i>	0.900%

VOTECAL SYSTEM – SCHEDULE OF DELIVERABLE PAYMENTS		
Deliv #	Deliverable Description	% of Total Cost
2.5	VoteCal System County EMS System Integration and Data Exchange Specifications Document <i>(requires prior acceptance of deliverables 2.3, 2.4, 2.7, and 2.10)</i>	0.900%
2.6	VoteCal System Detailed Requirements Traceability Matrix <i>(requires prior acceptance of deliverables 2.5 and 2.8)</i>	2.700%
2.7	VoteCal System Technical Architecture Documentation <i>(requires prior acceptance of deliverable 2.2)</i>	1.800%
2.8	VoteCal System Data Model and Data Dictionary <i>(requires prior acceptance of deliverables 2.3, 2.4, 2.7, and 2.10)</i>	1.800%
2.9	VoteCal System Data Conversion and Data Integration Plan <i>(requires prior acceptance of deliverables 2.5 and 2.8)</i>	2.700%
2.10	VoteCal System Training Plan <i>(requires prior acceptance of deliverable 2.2)</i>	0.450%
2.11	Ongoing Project Tasks	0.450%
2.12	Final Report for Phase II	
	Phase Completion	
PHASE III – DEVELOPMENT		
<i>The total of all deliverables in this phase is worth 25% of the total VoteCal System development and implementation cost.</i>		
3.1	VoteCal System Technical Environments Certification Report	6.250%
3.2	VoteCal System Test Plan	3.750%
3.3	Acceptance Test Plan for Certification of County EMS System Conversion and Compliance	1.875%
3.4	VoteCal System Organizational Change Management Plan Updated	1.250%
3.5	VoteCal System Implementation and Deployment Plan	3.750%
3.6	VoteCal System Delivery of Source Code and Source Code Reviews	7.500%
3.7	Ongoing Project Tasks	0.625%
3.8	Final Report for Phase III	
	Phase Completion	
PHASE IV – TESTING		
<i>The total of all deliverables in this phase is worth 17% of the total VoteCal System development and implementation cost.</i>		
4.1	VoteCal System Pilot County Data Conversion Completion and Report	4.250%
4.2	VoteCal System Acceptance Test Completion, Results and Defect Resolution Report	7.650%
4.3	VoteCal System Documentation	4.675%

VOTECAL SYSTEM – SCHEDULE OF DELIVERABLE PAYMENTS		
Deliv #	Deliverable Description	% of Total Cost
4.4	Ongoing Project Tasks	0.425%
4.5	Final Report for Phase IV	
	Phase Completion	
<b>PHASE V – PILOT DEPLOYMENT AND TESTING</b>		
<i>Deliverables in this phase must be completed and accepted in the order indicated below. The total of all deliverables in this phase is worth 15% of the total VoteCal System development and implementation cost.</i>		
5.1	VoteCal System Staff and IT Training Materials and Completed Training for the Pilot County Staff	4.500%
5.2	Conduct Pilot Testing through Live Election Cycle and Provide Pilot Results Report	5.250%
5.3	Updated System, Documentation and Training Materials	3.750%
5.4	Revised/Updated System Deployment Plan	1.125%
5.5	Ongoing Project Tasks	0.375%
5.6	Final Report for Phase V	
	Phase Completion	
<b>PHASE VI – DEPLOYMENT AND CUTOVER</b>		
<i>Acceptance and payment of some deliverables in this phase are contingent upon prior completion and acceptance of other deliverables where indicated below. The total of all deliverables in this phase is worth 15% of the total VoteCal System development and implementation cost.</i>		
6.1	VoteCal System County Elections Staff Training Completed	3.750%
6.2	Updated Training of SOS Staff	1.050%
6.3	VoteCal System Level 1 Help Desk Policies and Procedures	2.250%
6.4	VoteCal System Remaining County Data Conversion Completed and Tested for compliance and successful integration <i>(requires prior acceptance of deliverables 6.1, 6.2, and 6.3)</i>	6.450%
6.5	VoteCal System Final Deployment Report <i>(requires prior acceptance of deliverable 6.4)</i>	1.125%
6.6	Ongoing Project Tasks	0.375%
6.7	Final Report for Phase VI	
	Phase Completion	

PHASE VII – FIRST YEAR OPERATIONS AND CLOSEOUT		
The total of all deliverables in this phase is worth 5% of the total VoteCal System development and implementation cost.		
7.1	Provide Monthly Operations Support and Performance Reports (Billable monthly)	2.500%
7.2	VoteCal System Final Documentation	1.750%
7.3	Final SOS System Acceptance Sign-Off	0.750%
7.4	Ongoing Project Tasks	
7.5	Complete Contract Implementation Close-Out	
NOTE: Please see the VoteCal Contract, Attachment 1, Exhibit 2 (VoteCal System Tasks and Deliverables) for a complete description of each deliverable)		

2. **Optional VoteCal EMS Schedule of Deliverable Payments**

If the Optional VoteCal EMS is proposed by the Bidder and accepted by SOS, the total implementation cost will be calculated based upon the total of the cost set forth in Cost Table VII.10 (Optional VoteCal EMS Central Implementation), Line A, and the appropriate tiered implementation cost set forth in Cost Table VII.11 (Per County Cost for VoteCal EMS Implementation) for the county or counties selected to participate in the pilot testing. Bidder will be paid a percentage of this total for each deliverable, as set forth below.

<b>VOTECAL EMS – SCHEDULE OF DELIVERABLE PAYMENTS</b>		
Deliv #	Deliverable Description	% of Total Cost
<b>PHASE 0 - ONGOING PROCESS TASKS AND DELIVERABLES</b>		
<i>These deliverables are ongoing throughout the VoteCal EMS development and implementation project and, therefore not separably payable.</i>		
0.1	Project Control and Status Reporting	
0.2	Maintain and Update Project Plans (as appropriate)	
0.3	Weekly Project Management Reports and Attend Weekly Project Meetings	
0.4	Attend Project Meetings with Key Business Users, County Users, County EMS Vendors, Other State Agencies & SOS Management (as required)	
0.5	On-Going Issues Management and Risk Tracking	
0.6	Written Monthly Project Status Reports	
0.7	Weekly Change Control Meetings	
<b>PHASE I - PROJECT INITIATION AND PLANNING</b>		
<i>Deliverables in this phase are not separably payable. Payment will be made upon successful completion of the entire phase, including SOS acceptance of all deliverables.</i>		
1.1	VoteCal EMS Project Management Plan and Schedule	

<b>VOTECAL EMS – SCHEDULE OF DELIVERABLE PAYMENTS</b>		
Deliv #	Deliverable Description	% of Total Cost
1.2	Communications Plan	
1.3	Quality Assurance Plan	
1.4	VoteCal EMS Software Version Control and System Configuration Management Plan	
1.5	VoteCal EMS Issue Management Plan	
1.6	VoteCal EMS Change Control Plan	
1.7	VoteCal EMS Risk Management Plan	
1.8	VoteCal EMS Organizational Change Management Plan	
1.9	VoteCal EMS Requirements Traceability Matrix & Gap Analysis Plan	
1.10	VoteCal EMS Project Kick-Off Meeting	
1.11	Ongoing Project Tasks	
1.12	Final Report for Phase I	
	Phase Completion	5.000%
<b>PHASE II – DESIGN</b> <i>Acceptance and payment of some deliverables in this phase are contingent upon prior completion and acceptance of other deliverables where indicated below. The total of all deliverables in this phase is worth 20% of the total VoteCal EMS development and implementation cost.</i>		
2.1	VoteCal EMS System Requirements Specification	1.000%
2.2	VoteCal EMS Functional Specification <i>(requires prior acceptance of deliverable 2.1)</i>	2.000%
2.3	VoteCal EMS Detailed System Design Specifications <i>(requires prior acceptance of deliverable 2.2)</i>	4.000%
2.4	VoteCal EMS Standard Report Specifications <i>(requires prior acceptance of deliverable 2.2)</i>	2.000%
2.5	VoteCal EMS Detailed Requirements Traceability Matrix <i>(requires prior acceptance of deliverables 2.7)</i>	3.000%
2.6	VoteCal EMS Technical Architecture Documentation <i>(requires prior acceptance of deliverable 2.2)</i>	2.000%
2.7	VoteCal EMS Data Model and Data Dictionary <i>(requires prior acceptance of deliverables 2.3, 2.4, 2.6, and 2.9)</i>	2.000%
2.8	VoteCal EMS Data Conversion and Data Integration Plan <i>(requires prior acceptance of deliverables 2.7)</i>	2.000%
2.9	VoteCal EMS Training Plan <i>(requires prior acceptance of deliverable 2.2)</i>	1.500%
2.10	Ongoing Project Tasks	0.500%
2.11	Final Report for Phase II	

VOTECAL EMS – SCHEDULE OF DELIVERABLE PAYMENTS		
Deliv #	Deliverable Description	% of Total Cost
	Phase Completion	
<b>PHASE III – DEVELOPMENT</b>		
<i>The total of all deliverables in this phase is worth 30% of the total VoteCal EMS development and implementation cost.</i>		
3.1	VoteCal EMS Technical Environments Certification Report	7.500%
3.2	VoteCal EMS Test Plan	4.500%
3.3	(None)	0.000%
3.4	VoteCal EMS Organizational Change Management Plan Updated	1.500%
3.5	VoteCal EMS Implementation and Deployment Plan	4.500%
3.6	VoteCal EMS Source Code Reviews	11.250%
3.7	Ongoing Project Tasks	0.750%
3.8	Final Report for Phase III	
	Phase Completion	
<b>PHASE IV – TESTING</b>		
<i>The total of all deliverables in this phase is worth 25% of the total VoteCal EMS development and implementation cost.</i>		
4.1	VoteCal EMS Pilot County Data Conversion Completion and Report	6.250%
4.2	VoteCal EMS Acceptance Test Completion, Results and Defect Resolution Report	11.250%
4.3	VoteCal EMS Documentation	6.875%
4.4	Ongoing Project Tasks	0.625%
4.5	Final Report for Phase IV	
	Phase Completion	
<b>PHASE V – PILOT DEPLOYMENT AND TESTING</b>		
<i>Acceptance and payment of some deliverables in this phase are contingent upon prior completion and acceptance of other deliverables where indicated below. The total of all deliverables in this phase is worth 15% of the total VoteCal EMS development and implementation cost.</i>		
5.1	VoteCal EMS Staff and IT Training Materials and Completed Training for the Pilot County Staff	4.500%
5.2	Conduct Pilot Testing through Live Election Cycle and Provide Pilot Results Report <i>(Requires prior acceptance of deliverable 5.1)</i>	5.250%
5.3	Updated System, Documentation and Training Materials <i>(Requires prior acceptance of deliverable 5.2)</i>	1.500%

VOTECAL EMS – SCHEDULE OF DELIVERABLE PAYMENTS		
Deliv #	Deliverable Description	% of Total Cost
5.4	Revised/Updated VoteCal EMS Deployment Plan <i>(Requires prior acceptance of deliverable 5.2)</i>	0.525%
5.5	Updated Training of SOS Staff <i>(Requires prior acceptance of deliverables 5.2 and 5.3)</i>	1.050%
5.6	Updated Help Desk Support <i>(Requires prior acceptance of deliverables 5.2 and 5.3)</i>	0.450%
5.7	Conduct Quarterly Users Group Meetings	0.750%
5.8	VoteCal EMS Final Deployment Report <i>(Requires prior acceptance of deliverables 5.1 through 5.6)</i>	0.600%
5.9	Ongoing Project Tasks	0.375%
5.10	Final Report for Phase V	
	Phase Completion	
PHASE VII – FIRST YEAR OPERATIONS AND CLOSEOUT		
<i>The total of all deliverables in this phase is worth 5% of the total VoteCal EMS development and implementation cost.</i>		
6.1	Provide Monthly Operations and Performance Reports <i>(Billable monthly)</i>	2.500%
6.2	VoteCal System Final Documentation	1.750%
6.3	Final SOS System Acceptance Sign-Off	0.750%
6.4	Ongoing Project Tasks	
6.5	Complete Contract Implementation Close-Out	
NOTE: Please see the VoteCal Contract, Attachment 1, Exhibit 3 (VoteCal EMS Tasks and Deliverables) for a complete description of each deliverable)		

## C. COST TABLE INSTRUCTIONS

Bidders are required to complete **all** cost tables for the VoteCal System. The tables are provided to the Bidders as Microsoft (MS) Word tables (without formulas). However, Bidders are responsible for all formulas they enter into the cost tables as being correct. Any error in calculation found, will be corrected by the VoteCal Evaluation Team, based on Section II.D.8.c. For purposes of completing cost tables, the following assumptions should be made:

- (1) A contract award will be made no later than the anticipated contract award date as described in Section I, Key Action Dates
- (2) The term of this contract is for implementation plus one (1) year warranty concurrent with one (1) year of maintenance and operations. Additionally, SOS may execute five (5) one-year options for maintenance and operations and one (1) five (5) year option for software support.



Bidders must include all cost items used to implement their proposed VoteCal business solution in the Deliverable Cost Table VII.1.

Bidders may or may not propose the VoteCal EMS functionality in addition to the VoteCal System and county uploads. If a Bidder is proposing both, all cost tables must be completed in their entirety. The VoteCal EMS Cost Tables pricing (Optional Cost Tables VII.10 through 17) must be valid for 36 months from the contract award.

#### **D. COST TABLES AND INSTRUCTIONS**

The following are instructions for completing each cost table. Each table must be completed in accordance with the instructions for that table. All Bidders must propose the VoteCal System.

Note: Addendum 2 changes included replacing ALL original cost tables for both the VoteCal system and the optional EMS. WITH TRACK CHANGES ON IN MS WORD, OLD TABLES APPEAR IN STRIKEOUT TEXT AND NEW TABLES APPEAR IN UNDERLINE TEXT.

**COST TABLE VII.1 – VoteCal System Project Deliverables Cost**

VOTECAL SYSTEM: DEVELOPMENT, IMPLEMENTATION AND 1 <sup>ST</sup> YEAR OPERATION	
TOTAL COST (A)	(A)\$



Enter Total (A) on COST TABLE VII.7 – VoteCal System Cost Summary.

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**Information Table VII.2 – VoteCal System One-Time Hardware List**

*(NOTE: This information table was transferred to Section VI as Exhibit VI.7)*

**Information Table VII.3 – List of VoteCal System One-Time Platform Software To Be Purchased or Licensed**

*(NOTE: This information table was transferred to Section VI as Exhibit VI.8)*

**Cost Table VII.4– VoteCal System 5-Year Hardware Maintenance and Operations Costs**

The SOS has the option to purchase up to five (5) years of hardware maintenance and operations in one-year increments. For each potential year of contracted services, list the hardware maintenance and operations costs for the VoteCal System. M&O costs must also include any ongoing hardware costs for version and firmware upgrades, end of life upgrades, and manufacturer support necessary to fulfill the services levels specified in the SOW, Appendix A, Attachment 1, Exhibit 5.

If SOS exercises the option to purchase extended hardware maintenance and operations, the contracted fees for such support will be payable monthly in arrears at one-twelfth of the applicable contracted annual rate.

The maximum escalation rate is five percent (5%) per year.

COLUMN HEADING	INFORMATION TO BE ENTERED IN THAT COLUMN
Maintenance Year	Do not enter – already in cost table
Total Systems M&O Costs	Enter the total cost for systems maintenance and operations.

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**COST TABLE VII.4 – VoteCal System 5-Year Hardware Maintenance and Operations Costs**

The maximum escalation rate is five percent (5%) per year.

<b>Maintenance Year</b>	<b>Total Hardware M&amp;O Cost</b>
<b>1</b>	\$
<b>2</b>	\$
<b>3</b>	\$
<b>4</b>	\$
<b>5</b>	\$
<b>5-Year Hardware M&amp;O Cost TOTAL (B)</b>	(B) \$

Enter Total (B) on COST TABLE VII.7 – VoteCal System Cost Summary.

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**Cost Table VII.5 – VoteCal System Software Support Costs**

SOS will have the option to contract for software support of the VoteCal System application solution developed for SOS for a period of five (5) years. These additional years will begin after the closure of the 1<sup>st</sup> year Operations Period (Phase 7).

Software support costs should reflect the support levels required to meet VoteCal service levels as specified in the SOW, Appendix A, Attachment 1, Exhibit 6. If the Bidder is awarded a contract for the 5-year extension, this extension will also cover support\* for any platform software associated with the solution.

If SOS exercises the option to purchase extended software support, the contracted fees for such support will be payable monthly in arrears at one-twelfth the applicable contracted annual rate.

The maximum escalation rate is five percent (5%) per year.

COLUMN HEADING	INFORMATION TO BE ENTERED IN THAT COLUMN
Software Support Year #	Do not enter – already in cost table
Annual Support Cost*	Enter the annual cost of this item.
Total 5-Year VoteCal System Software Support Costs	Total all the line items in the cost column and enter total.

\* SOS will provide the platform software licenses after the solution's 1<sup>st</sup> Year of Operations.

**COST TABLE VII.5 – VoteCal System Software Support Costs**

The maximum escalation rate is five percent (5%) per year.

<b>Maintenance Year</b>	<b>Annual VoteCal Systems Software Support Cost</b>
<b>1</b>	\$
<b>2</b>	\$
<b>3</b>	\$
<b>4</b>	\$
<b>5</b>	\$
<b>Total 5-Year VoteCal System Software Support Costs (C)</b>	(C)\$

Enter Total (C) on COST TABLE VII.7 – VoteCal System Cost Summary

**Information Table VII.6 – VoteCal System On-Going Platform Software Licensing Costs  
(information only)**

This table must contain the Bidder's estimate of on-going licensing costs for all VoteCal System platform software items proposed for the Project for each of the five years following the Project's closure (Attachment 1, Exhibit 2, Phase 7). Products listed should correspond to entries in Section VI Information Exhibit VI.8 – VoteCal System List of One-Time Platform Software To Be Purchased or Licensed.

SOS will purchase the necessary platform software license renewals separately from the solution support 5-year contract extension with the Bidder. If the 5-year extension is contracted, Bidder will be responsible for operational support of the VoteCal application environments, including platform software.

COLUMN HEADING	INFORMATION TO BE ENTERED IN THAT COLUMN
Item #	Do not enter – already in cost table.
Product Name	Enter the corresponding product name for each platform software product Information Exhibit VII.3.
# of licenses	Enter the total number of licenses to be maintained
On-going License Fee Cost Per Year per Item	Enter the ongoing fee estimate. Assume escalation will not exceed 5% per year.
Total On-Going Fees by Line Item	Multiply the # of this Item by the Total # of Months Required and multiply this product by the On-Going Software Cost Per Month Per Item and enter the sum in this column.
Total VoteCal System On-Going Platform Software Licensing Cost	Add up the Total Cost column and enter the sum.

**COST TABLE VII.6 – VOTECAL SYSTEM ON-GOING PLATFORM SOFTWARE LICENSING COSTS (information only)**

List must correspond with platform software product listing in Section VI, Information Exhibit VI.8 – VoteCal System List of One-Time Platform Software to Be Purchased or Licensed. Use additional pages if necessary.

The maximum escalation rate is five percent (5%) per year.

			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total VoteCal System On-Going Platform Software Licensing Costs								\$

All products with zero costs are considered perpetual licenses.



**Cost Table VII.7 – VoteCal System Cost Summary**

Enter the Total Cost (bottom line totals) from each of the previous Cost Tables.

COLUMN HEADING	INFORMATION TO BE ENTERED
Cost Table #	Do not enter – already in cost table
Total cost from each cost table	Enter the Total from the listed table
Total VoteCal System Project Cost	Enter the sum of all items in the Total Column

**COST TABLE VII.7 – VoteCal System Cost Summary**

<b>Cost Table</b>	<b>Total Cost from Each Cost Table</b>
Cost Table VII.1 – Total for VoteCal System Project Deliverables Cost (A)	(A) \$
Cost Table VII.4 – Total VoteCal 5-Year Hardware Maintenance and Operations Costs (B)	(B) \$
Cost Table VII.5 – VoteCal System Software Support Costs (C )	(C )\$
<b>Total VoteCal System Project Cost</b>	<b>(D)\$</b>

Enter Total (D) on COST TABLE VII.8 – VOTECAL SYSTEM and OPTIONAL VOTECAL EMS COST SUMMARY

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**Cost Table VII.8 – VoteCal System and Optional VoteCal EMS Cost Summary**

Enter Total Cost (bottom line totals) from each of the previous seven Cost Tables plus the six Optional Cost Tables (bottom line totals) if the Bidder is proposing the optional VoteCal EMS in addition to the VoteCal System.

COLUMN HEADING		INFORMATION TO BE ENTERED	
Cost Table Reference		Do not enter – already in cost table	
Total From Each Cost Table		Enter the Total from the listed table. If EMS is not being proposed, enter zero for the EMS solution.	
Total VoteCal Project Cost		Enter the sum of all items in the Total Column	

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**COST TABLE VII.8 – VoteCal SYSTEM and OPTIONAL VOTECAL EMS COST SUMMARY**

Enter Total Cost from all of the VoteCal System and Optional VoteCal EMS cost tables.

<b>Cost Table Reference</b>	<b>Total from each Cost Table</b>
Total Cost for VoteCal System Project (Cost Table VII.7) (D)	(D) \$
Total Cost for Optional VoteCal EMS Project (Optional Cost Table VII.17) (If the optional EMS is not being proposed, enter \$0)	\$
<b>Total VoteCal Project Cost:</b>	<b>\$</b>

### Cost Table VII.9 – Bidder Staff Hourly Rates

The Bidder must propose staff hourly rates by Bidder staff classification for staff classifications proposed for the VoteCal Project, which are effective for the life of the contract and will be used when preparing estimates and calculating costs for Unanticipated Tasks as indicated in the SOW, Appendix A, Attachment 1.7. (NOTE: The State fiscal year runs from July 1 through June 30 of the following year).

COLUMN HEADING		INFORMATION TO BE ENTERED IN THAT COLUMN	
Item #		Do not enter – already in cost table	
Bidder Staff Classification		Enter the Bidder staff classification (e.g., Senior Programmer, Network Specialist, Trainer, etc.).	
Hourly Rate for FY 2008-2009		Enter the Bidder staff classification hourly rate for this Fiscal Year.*	
Hourly Rate for FY 2009-2010		Enter the Bidder staff classification hourly rate for this Fiscal Year.*	
Hourly Rate for FY 2010-2011		Enter the Bidder staff classification hourly rate for this Fiscal Year.*	
Hourly Rate for FY 2011-2012		Enter the Bidder staff classification hourly rate for this Fiscal Year.*	
Hourly Rate for FY 2012-2013		Enter the Bidder staff classification hourly rate for this Fiscal Year.*	
Hourly Rate for FY 2013-2014		Enter the Bidder staff classification hourly rate for this Fiscal Year.*	
Hourly Rate for FY 2014-2015		Enter the Bidder staff classification hourly rate for this Fiscal Year.*	

The maximum escalation rate is five percent (5%) per year.

**COST TABLE VII.9 BIDDER STAFF HOURLY RATES**

(For informational purposes only—not included for evaluation purposes.)

Item #	Bidder Staff Classification	Hourly Rate for FY 2008- 2009	Hourly Rate for FY2009- 2010	Hourly Rate for FY 2010- 2011	Hourly Rate for FY2011- 2012	Hourly Rate for FY 2012- 2013	Hourly Rate for FY 2013- 2014	Hourly Rate for FY 2014- 2015
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								
16								

The maximum escalation rate is five percent (5%) per year.

**Optional VoteCal Central EMS and County EMS Implementation, Support,  
Maintenance Cost Tables and Information Lists**

- Bidder will complete all the cost and information tables for the optional EMS solution. Bidder may mark a table as “no additional charge” if Bidder decides to provide the necessary services or technologies at no charge to the SOS.

**Optional Cost Table VII.10 – Optional VoteCal EMS Project Deliverables – Central Implementation**

In the following table, identify the total additional cost to implement the optional centralized VoteCal EMS in addition to the core VoteCal system and providing all deliverables identified in the SOW, Appendix A, Attachment 1, Exhibit 3. Total cost should include all Bidder costs associated with producing the deliverable, implementing the centralized EMS solution, and providing the first year of maintenance and operations for hardware, solution software, and required platform software.

<b>Optional Cost Table VII.10 –Optional VoteCal EMS Central Implementation</b>	
<b>TOTAL COST For One-Time Development and Implementation of the Centralized VoteCal EMS (A)</b>	<b>(A) \$</b>

Enter Total (A) on Optional VoteCal EMS COST TABLE VII.17 – Optional VoteCal EMS Cost Summary.

**Optional Cost Table VII.11- Optional VoteCal EMS Per-County Cost for VoteCal EMS Implementation**

For each tier level in the following table (column B), identify the total costs to implement and to provide support for the first year of operation of the VoteCal EMS for a county that size in accordance with the Phase A and Phase B deliverables identified in the VoteCal EMS Statement of Work, Appendix A, Attachment1, Exhibit 7. These rates will apply to any county implementing the VoteCal EMS, either as a pilot county, or subsequently during the contracted vendor support period.

<b>COLUMN HEADING</b>	<b>INFORMATION TO BE ENTERED IN THAT COLUMN</b>
Tier Level – # Active Registered Voters	Do not enter – already in cost table
(B) Total One-Time Cost: Implementation + 1 <sup>st</sup> Year Operations	Enter Bidder's cost for each county Tier level

Note: For each county adopting the EMS system, Bidder will be paid 75% of corresponding Tier level when conversion, training and pilot operation (Phase A) is completed and the remaining 25% of total when first year of operation (Phase B) is completed.

<b>Optional VoteCal EMS Cost Table VII.11 – Per-County Cost for VoteCal EMS Implementation</b>	
<b>Tier Level: # Active Registered Voters</b>	<b>(B) Total One-Time Cost: Implementation + 1<sup>st</sup> Year Operations</b>
Tier 1: Under 15,000 voters	\$
Tier 2: 15,000 - 50,000 voters	\$
Tier 3: 50,001 - 200,000 voters	\$
Tier 4: 200,001 - 1 Million voters	\$
Tier 5: 1 Million - 3 Million Voters	\$
Tier 6: More than 3 Million Voters	\$

Enter Total (B) for each tier in Optional EMS Cost Table VII.17.



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**Optional Information Table VII.12a – Optional VoteCal EMS System (centralized solution) One-Time Hardware List**

*(NOTE: This information table was transferred to Section VI as Exhibit VI.9)*

**Optional Information Lists VII.12b–g –Optional VoteCal EMS System One-Time Hardware Lists By Tier**

*[NOTE: These information tables were transferred to Section VI as Exhibit VI.10(a–f).]*

**Optional Information Table VII.13a – List of Optional VoteCal EMS System One-Time Platform Software to Be Purchased or Licensed**

*(NOTE: This information table was transferred to Section VI as Exhibit VI.11)*

**Optional Information Tables VII.13b–g - Optional VoteCal EMS System One-Time Platform Software To Be Purchased or Licensed By Tier**

*[NOTE: These information tables were transferred to Section VI as Exhibits VI.12(a–f).]*

**Optional Cost Table VII.14 – Optional VoteCal EMS Hardware Maintenance and Operations Support (M&O) Costs**

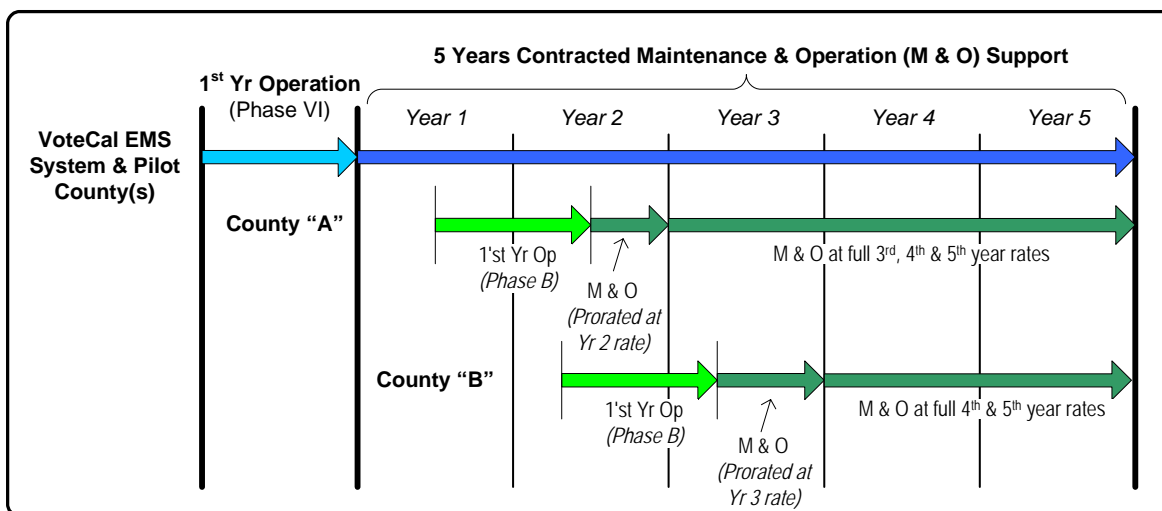
The SOS has the option to purchase up to five (5) years of additional hardware maintenance and operations (M & O) support for the VoteCal EMS application in one-year increments. If SOS exercises that option, the M & O would cover *additional* hardware support (if any) required for the VoteCal EMS system in central SOS facilities and in the facilities of counties that had converted to the VoteCal EMS, over and above the contracted M & O support for the VoteCal system. Bidders who propose a VoteCal EMS solution that does not require additional hardware above the hardware required for the VoteCal system *may not* propose additional costs for central M & O support. Similarly, Bidders who propose a VoteCal EMS system that do not include proposed hardware for deployment to the counties *may not* propose M & O costs for county support.

If contracted by SOS, general M & O support would begin at the conclusion of the 1<sup>st</sup> year of system operation (i.e., the conclusion of Phase VI). SOS would pay the contracted annual M & O rate for support of the central system components (if any) of the VoteCal EMS system, as well as the applicable tier-rate (if any) for each of the pilot counties that had implemented the VoteCal EMS. Payments will be made monthly, in arrears, at one-twelfth the applicable contracted annual rate, and prorated for partial-year implementations as described below.

For counties that subsequently implement the VoteCal EMS system, SOS will automatically include M & O support for those counties (if any) upon the conclusion of 1<sup>st</sup> year of operation (i.e., Phase B), at the prevailing annual rate for that tier and that year of contracted support. Partial years will be pro-rated for the applicable portion of the covered year.

Example: Assume SOS contracts for 5 years of M & O support for the VoteCal EMS, and there are two pilot counties for the implementation project, one Tier 1 and one Tier 2. Further, assume that after initial implementation of the VoteCal EMS, one Tier 2 county (County A), finishes conversion to the VoteCal

EMS (Phase A) after 6 months of operation under the VoteCal EMS M & O contract. Another county, Tier 3, (County B) finishes conversion to the VoteCal EMS (Phase A) after 2 years and 4 months of operation under the VoteCal M & O contract.



- The contractor would receive payment for M & O support of the central components of the VoteCal EMS system for the full five years, at the applicable rate each year.
- The contractor would receive payment for M & O support of both pilot counties using the VoteCal EMS system for the full five years, at the applicable tier rate each year.
- County A would complete 1<sup>st</sup> year of operation (Phase B) six months into the 2<sup>nd</sup> year of the M & O contract. The contractor would receive 50% (6 months / 1 year) of the applicable 2<sup>nd</sup> year rate for Tier 2 M & O support of that county, and would receive the full Tier 2 rate for years 3, 4 and 5.
- County B would complete 1<sup>st</sup> year of operation (Phase B) 4 months into the 3<sup>rd</sup> year of the M & O contract. The contractor would receive 66% (8 months / 1 year) of the applicable 3<sup>rd</sup> year rate for Tier 3 M & O support of that county, and would receive the full Tier 3 rate for years 4 and 5.

COLUMN HEADING	INFORMATION TO BE ENTERED IN THAT COLUMN
Location	Do not enter – already on list table
Cost by Maintenance Year	Maintenance Year Indicator – Do Not Enter. Already in table
“Centralized” row	Columns 1 through 5, indicate the cost for each applicable year to provide M & O support for central hardware components of the VoteCal EMS solution (if any) that would not be covered by the M & O contract for the main VoteCal system.
“Tier” rows	Columns 1 through 5, indicate the cost for each tier and for each applicable year to provide M & O support for any hardware proposed in the VoteCal EMS solution that would be located at the county and would not be covered by the M & O contract for the main VoteCal system. (Please refer to cost table VII.11 for the definition of each tier.)
(D) 5-Year Software Support Total	For each row, sum the total cost for all five years and enter the total in the applicable row of column C.

Maximum allowable escalation of costs is five percent (5%) per year.

<b>Optional Cost Table VII.14 – Optional VoteCal EMS Hardware Maintenance and Operations Support (M &amp; O) Costs</b>						
<b>Location</b>	<b>Cost by Maintenance Year</b> The maximum escalation rate is five percent (5%) per year.					<b>(C) 5-Year HW M&amp;O Total</b>
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	
Centralized EMS System (if any)	\$	\$	\$	\$	\$	\$
Tier 1 County (if any)	\$	\$	\$	\$	\$	\$
Tier 2 County (if any)	\$	\$	\$	\$	\$	\$
Tier 3 County (if any)	\$	\$	\$	\$	\$	\$
Tier 4 County (if any)	\$	\$	\$	\$	\$	\$
Tier 5 County (if any)	\$	\$	\$	\$	\$	\$
Tier 6 County (if any)	\$	\$	\$	\$	\$	\$

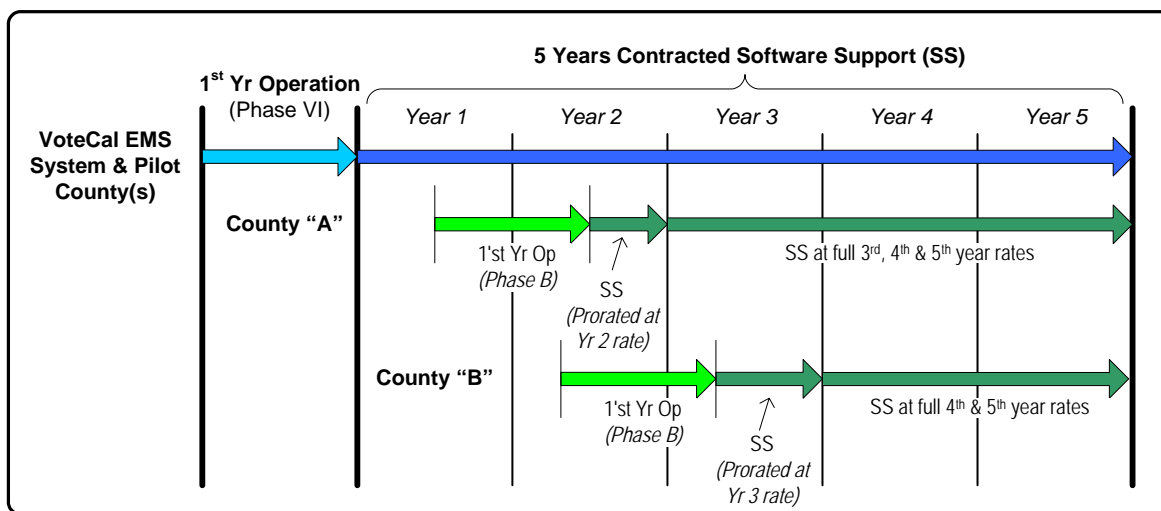
Enter Total (C) for each tier in Optional VoteCal EMS Cost Table VII.17.

### Optional Cost Table VII.15 – Optional VoteCal EMS Application Software Support Costs

The SOS has the option to purchase software support for the VoteCal EMS application for a single five-year period. If contracted by SOS, VoteCal EMS application software support would begin at the conclusion of the 1<sup>st</sup> year of system operation (i.e., the conclusion of Phase VI). SOS would pay the contracted annual general rate for support of the VoteCal EMS application, as well as the applicable tier-rate (if any) for each of the pilot counties that had implemented the VoteCal EMS. Payments will be made monthly, in arrears, at one-twelfth the applicable contracted annual rate, and prorated for partial-year implementations as described below.

For counties that subsequently implement the VoteCal EMS system, SOS will automatically include software support for those counties (if any) upon the conclusion of 1<sup>st</sup> year of operation (i.e., Phase B), at the prevailing annual rate for that tier and that year of contracted support. Partial years will be pro-rated for the applicable portion of the covered year.

Example: Assume SOS contracts for 5 years of software support for the VoteCal EMS, and that there are two pilot counties for the implementation project, one Tier 1 and one Tier 2. Further, assume that after initial implementation of the VoteCal EMS, one Tier 2 county (County A), finishes conversion to the VoteCal EMS (Phase A) after 6 months of operation under the VoteCal EMS software support contract. Another county, Tier 3, (County B) finishes conversion to the VoteCal EMS (Phase A) after 2 years and 4 months of operation under the VoteCal software support contract.



- The contractor would receive payment for software support of the VoteCal EMS application for the full five years, at the general rate each year.
- The contractor would also receive payment for software support for both of the pilot counties using the VoteCal EMS system for the full five years, at the applicable tier rate each year.
- County A would complete 1<sup>st</sup> year of operation (Phase B) six months into the 2<sup>nd</sup> year of the software support contract. The contractor would receive 50% (6 months / 1 year) of the applicable 2<sup>nd</sup> year rate for Tier 2 software support for that county, and would receive the full Tier 2 rate for years 3, 4 and 5.
- County B would complete 1<sup>st</sup> year of operation (Phase B) 4 months into the 3<sup>rd</sup> year of the software support contract. The contractor would receive 66% (8 months / 1 year) of the applicable 3<sup>rd</sup> year rate for Tier 3 software support for that county, and would receive the full Tier 3 rate for years 4 and 5.

COLUMN HEADING	INFORMATION TO BE ENTERED IN THAT COLUMN
Component	Do not enter – already on list table
Cost by Support Year	Maintenance Year Indicator – Do Not Enter. Already in table
“VoteCal EMS Application – general software support” row	Columns 1 through 5, indicate the cost for each applicable year to provide general software support for the VoteCal EMS application (if any) that would not be covered by the software support contract for the main VoteCal system.
“Tier” rows	Columns 1 through 5, indicate the additional cost for each tier and for each applicable year to provide software support for the VoteCal EMS application to a county in that tier. (Please refer to cost table VII.11 for the definition of each tier.)
(D) 5-Year Software Support Total	For each row, sum the total cost for all five years and enter the total in the applicable row of column C.

<b>Optional Cost Table VII.15 – Optional VoteCal EMS Application Software Support Costs</b>						
<b>Component</b>	<b>Cost by Support Year</b> The maximum escalation rate is five percent (5%) per year.					<b>(D) 5-Year Software Support Total</b>
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	
VoteCal EMS Application – general software support	\$	\$	\$	\$	\$	\$
Tier 1 County (if any)	\$	\$	\$	\$	\$	\$
Tier 2 County (if any)	\$	\$	\$	\$	\$	\$
Tier 3 County (if any)	\$	\$	\$	\$	\$	\$
Tier 4 County (if any)	\$	\$	\$	\$	\$	\$
Tier 5 County (if any)	\$	\$	\$	\$	\$	\$
Tier 6 County (if any)	\$	\$	\$	\$	\$	\$

Please note that the maximum allowable escalation of costs is five percent (5%) per year.

Enter Total (D) for the Optional VoteCal EMS application and each tier in Optional VoteCal EMS Cost Table VII.17.

**Optional Information Tables VII.16a-g – Optional VoteCal EMS On-Going Platform Software License Costs (Information Only)**

After the 1<sup>st</sup> year of operation (Phase VI), SOS will provide any required continuing platform software licensing required to support the centralized VoteCal EMS and the county implementations of the EMS. Products listed should correspond to entries in Section VI, Exhibit VI.11 List of Optional VoteCal EMS System (centralized solution) One-Time Platform Software To Be Purchased or Licensed and Exhibit VI.12(a–f) – Optional VoteCal EMS One-Time County Platform Software To Be Purchased Or Licensed By Tier.

**All products with zero costs are considered perpetual licenses.**

Bidder is to provide the estimated cost for platform software licenses for the 5-year period of Bidder maintenance and support of the VoteCal EMS.

COLUMN HEADING	INFORMATION TO BE ENTERED IN THAT COLUMN
Item #	Do not enter – already in cost table.
Product Name	Enter the corresponding product name for each platform software product Information Table VII.3.
# of licenses	Enter the total number of licenses to be maintained
On-going License Fee Cost Per Year per Item	Enter the ongoing fee estimate. Assume escalation will not exceed 5% per year.
Total On-Going Fees by Line Item	Multiply the # of this Item by the Total # of Months Required and multiply this product by the On-Going Software Cost Per Month Per Item and enter the sum in this column.
Total Optional VoteCal EMS On-Going Platform Software Licensing Cost	Add up the Total Cost column and enter the sum.

**Optional Information Table VII.16a– VOTECAL SYSTEM ON-GOING PLATFORM SOFTWARE LICENSING COSTS (Information Only)**

List must correspond with platform software product listing in Section VI, Exhibit VI.11 List of Optional VoteCal EMS System (centralized solution) One-Time Platform Software to Be Purchased or Licensed. Use additional pages if necessary.

Optional Information List VII.16a Optional Core VoteCal EMS On-Going Platform Software (centralized solution)								
			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total Optional VoteCal EMS On-Going Platform Software Licensing Costs								\$



List must correspond with platform software product listing in Section VI, Exhibit VI.12a - Optional VoteCal EMS One-Time County Platform Software List – TIER 1 (Under 15,000 Voters).

<b>Optional Information List VII.16b</b> <b>Tier 1 County Optional VoteCal EMS On-Going Platform Software Costs</b> <b>(Tier 1: Under 15,000 Voters)</b>								
			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total Tier 1 EMS On-Going Platform Software Licensing Costs								\$

List must correspond with platform software product listing in Section VI, Exhibit VI.12b - VoteCal Optional EMS One-Time County Platform Software List – TIER 2 (15,001 – 50,000 Voters) .

<b>Optional Information List VII.16c</b> <b>Tier 2 County Optional VoteCal EMS On-Going Platform Software Costs</b> <b>(Tier 2: 15,000 - 50,000 Voters)</b>								
			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total Tier 2 EMS On-Going Platform Software Licensing Costs								\$

List must correspond with platform software product listing in Section VI, Exhibit VI.12c - VoteCal Optional EMS One-Time County Platform Software List – TIER 3 (50,001 – 200,000 Voters).

<b>Optional Information List VII.16d</b> <b>Tier 3 County Optional VoteCal EMS On-Going Platform Software Costs</b> <b>(Tier 3: 50,001 - 200,000 Voters)</b>								
			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total Tier 3 EMS On-Going Platform Software Licensing Costs								\$

List must correspond with platform software product listing in Section VI, Exhibit VI.12d - VoteCal Optional EMS One-Time County Platform Software List – TIER 4 (200,001 – 1 Million Voters).

<b>Optional Information List VII.16e</b> <b>Tier 4 County Optional VoteCal EMS On-Going Platform Software Costs</b> <b>(Tier 4: 200,001 – 1 Million Voters)</b>								
			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total Tier 4 EMS On-Going Platform Software Licensing Costs								\$

List must correspond with platform software product listing in Section VI, Exhibit VI.12e - VoteCal Optional EMS One-Time County Platform Software List – TIER 5 (1 Million – 3 Million Voters).

<b>Optional Information List VII.16f</b> <b>Tier 5 County Optional VoteCal EMS On-Going Platform Software Costs</b> <b>(Tier 5: 1 Million – 3 Million Voters)</b>								
			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total Tier 5 EMS On-Going Platform Software Licensing Costs								\$

List must correspond with platform software product listing in Section VI, Exhibit VI.12f - VoteCal Optional EMS One-Time County Platform Software List – TIER 6 (Over 3 Million Voters).

<b>Optional Information List VII.16g</b> <b>Tier 6 County Optional VoteCal EMS On-Going Platform Software Costs</b> <b>(Tier 6: Over 3 Million Voters)</b>								
			Cost by Maintenance Year					
Item #	Product Name	# of licenses	1	2	3	4	5	Total Platform Software Licensing Cost
1			\$	\$	\$	\$	\$	\$
2			\$	\$	\$	\$	\$	\$
3			\$	\$	\$	\$	\$	\$
4			\$	\$	\$	\$	\$	\$
5			\$	\$	\$	\$	\$	\$
6			\$	\$	\$	\$	\$	\$
7			\$	\$	\$	\$	\$	\$
8			\$	\$	\$	\$	\$	\$
9			\$	\$	\$	\$	\$	\$
10			\$	\$	\$	\$	\$	\$
11			\$	\$	\$	\$	\$	\$
12			\$	\$	\$	\$	\$	\$
13			\$	\$	\$	\$	\$	\$
Total Tier 6 EMS On-Going Platform software Licensing Costs								\$

**Optional Cost Table VII.17 – Optional VoteCal EMS Cost Summary (For Proposal Evaluation and Scoring Only)**

- 1) For the purpose of comparing and scoring of VoteCal EMS proposal costs only, please complete the table below. Row C totals will be used to evaluate costs for the central EMS system. Rows 1-5 will be used to evaluate costs for tiered county levels. Row T will be used for comparison and scoring of the optional VoteCal EMS, if proposed.

*At this time, SOS has no knowledge of which counties might actually choose to implement the optional VoteCal EMS should it be proposed by the bidder and implemented.*

COLUMN HEADING	INFORMATION TO BE ENTERED IN THAT COLUMN
<b>Row #</b>	Do not enter – already on table
Location	Do not enter – already on table
Implementation & 1 <sup>st</sup> Yr Operation (A)	In column A, enter the total cost for implementation of the central VoteCal EMS from Table VII.10.
Implementation & 1 <sup>st</sup> Yr Operation (B)	In column B, enter the total cost to implement the VoteCal EMS in a county of that tier from Table VII.11, column B.
Hardware M&O (C)	Enter the total cost for 5 years hardware M&O, if any, from the 1 <sup>st</sup> row of Table VII.14, column C.
EMS Application Software Support (D)	Enter the total cost for 5 years software support of the EMS application from the 1 <sup>st</sup> row of Table VII.15, column D.
Subtotal (E)	In Column E, calculate the subtotal of Columns B, C and D for each tier.
"# of Counties"(F)	Do not enter – already in table
Total (G)	
▪ Row C	Enter the sum of Columns A, C and D in Column G.
▪ Tier rows	For each tier, multiply the subtotal in Column E by the "number of counties" for that tier in Column F and enter the result in Column G.
▪ Row T	Calculate the total of Column G, rows C and 1 through 6, and enter the total in Row T.

<b>Optional VoteCal EMS Cost Table VII.17 – Cost Summary (For Proposal Evaluation and Scoring Only)</b>							
Row #	Location	Implementation & 1 <sup>st</sup> Yr Operation	Hardware M&O	EMS Application Software Support	Sub-Total	# of Counti es	Total
		<b>(A)</b>	<b>(C)</b>	<b>(D)</b>	<b>n/a</b>	<b>n/a</b>	<b>(G)</b>
C	Centraliz ed VoteCal EMS						
		<b>(B)</b>	<b>(C)</b>	<b>(D)</b>	<b>(E)</b>	<b>(F)</b>	<b>(G)</b>
1	Tier 1 County					3	
2	Tier 2 County					2	
3	Tier 3 County					3	
4	Tier 4 County					1	
5	Tier 5 County					1	
6	Tier 6 County					1	
T	<b>Total Cost for evaluation and scoring of Optional VoteCal EMS</b>						